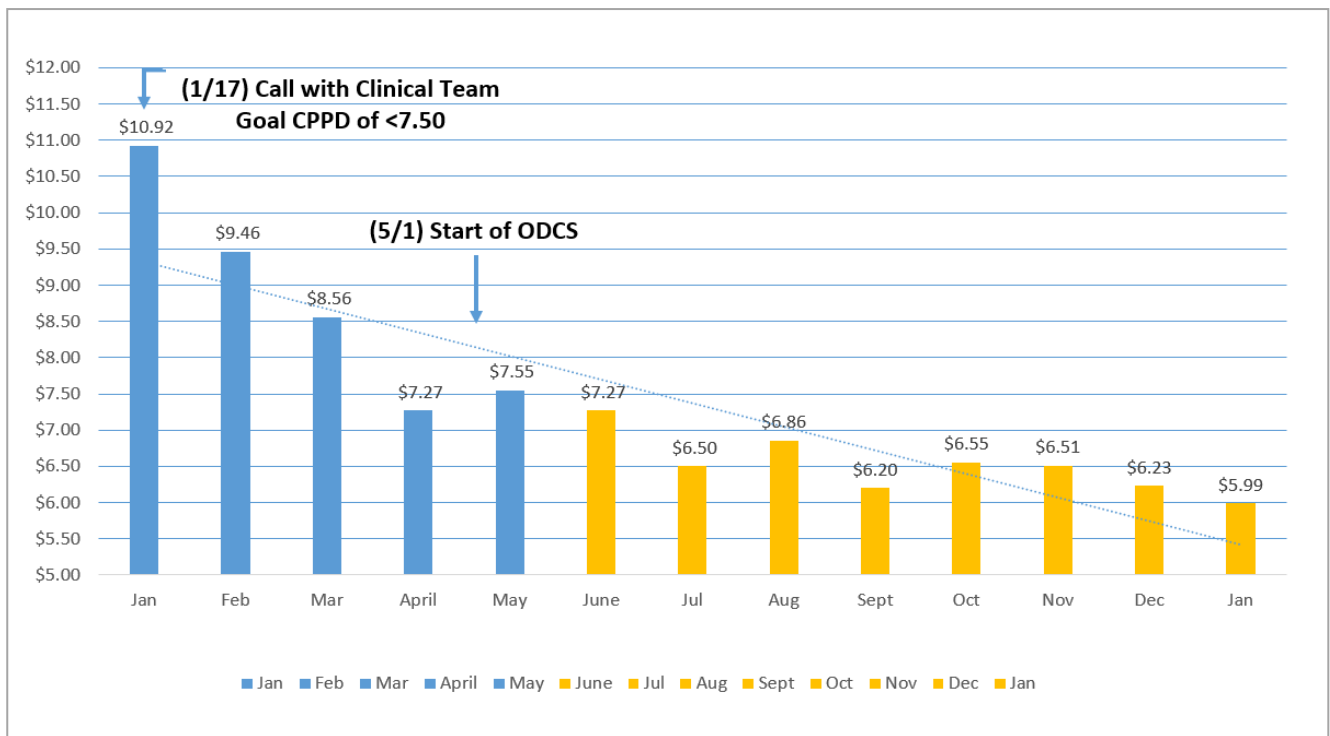


The ODCS Advantage

In the case study below, ABC Hospice became a ProCare HospiceCare client and elected to begin full On-Demand Clinical Services (ODCS) in May to further contain their medication spend. Despite the added cost of full pharmacist access, ABC Hospice immediately saw an overall reduction in their cost per patient day (CPPD).

After two months, ABC Hospice met with a PHC clinical pharmacist for a Medication Cents Review. This comprehensive assessment highlighted the hospice’s high-impact drugs and provided a plan for how to manage those costs in the future.

In 12 months, ABC Hospice was able to decrease their average CPPD by \$4.93 or 45%.



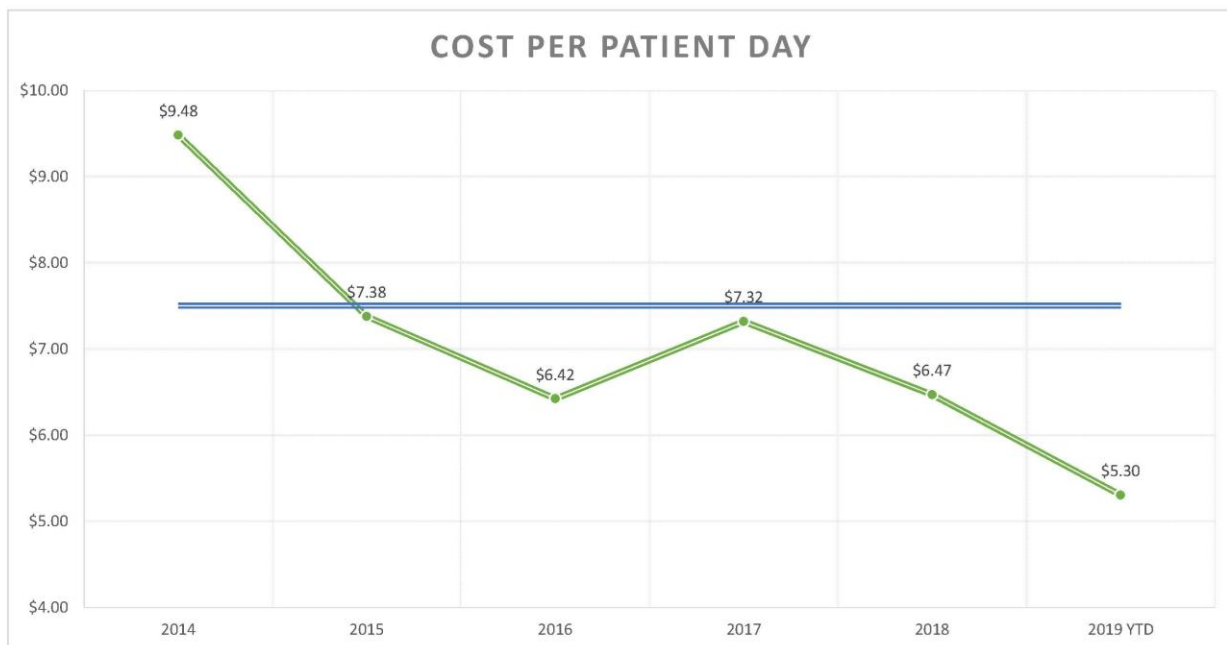
Partnering with our team of clinical pharmacists gives you 24/7 access to up-to-date, evidenced-based recommendations. These consults consistently lead to improved patient care, better symptom management, and reduced medication costs.

Year Over Year ODCS Savings

Below is an example of how an ongoing partnership with ProCare HospiceCare over 4+ years has led to sustained CPPD savings, even with continued growth of this hospice organization. We want our hospice partners to succeed and thrive!

From 2014-2019, this hospice has cut their CPPD down by \$4.20 (44%), by actively taking clinical recommendations and involving ProCare HospiceCare clinicians in their performance improvement initiatives.

Month	Submitted Pt Days	ODCS/COPS Charges	Medication Costs	Total Cost	Cost per Pt Day
2014	2256	\$2,256.00	\$19,128.59	\$21,384.59	\$9.48
2015	43035	\$43,035.00	\$274,440.69	\$317,475.69	\$7.38
2016	49410	\$49,410.00	\$267,799.96	\$317,209.96	\$6.42
2017	52216	\$52,216.00	\$329,875.94	\$382,091.94	\$7.32
2018	54676	\$54,676.00	\$298,927.26	\$353,603.26	\$6.47
2019 YTD	9272	\$9,272.00	\$39,899.20	\$49,171.20	\$5.30



ProCare HospiceCare offers competitive pricing throughout the life of your contract. We offer a superior business model that provides your hospice with both the clinical and operational support to achieve your ongoing medication utilization and CPPD goals.